

2019

Non-Credit

Labor Leadership Skills

T R A I N I N G S C H E D U L E

THE WORKER INSTITUTE
ADVANCING WORKER RIGHTS AND COLLECTIVE REPRESENTATION



Cornell University
ILR School

Our self-paced online non-credit **Labor Leadership Skills** are designed to engage participant interactively with learning exercises, case studies, panel sessions, video-aided presentations, simulations and small-group activities. All workshops identify objectives and strategies to confront problems, and help participants develop skills for their professional success.

Who Will Benefit?

Our workshops, courses and webinars are designed for elected union officers and staff, business agents, organizers, grievance reps, safety and health trainers, attorneys, financial managers, shop stewards, executive board members, bargaining committee members and rank-and-file activists. Students learn valuable skills that are applicable in their day-to-day functions through practical instruction with real-life experiences shared by a diverse group of students. Participants increase their understanding of labor unions and the legal context in which unions function; the rights and obligations of members and leaders, and future prospects for American workers in union and non-union workplaces. You can take four core non-credit courses within our 4-day intensive boot camp or 3-week self-paced non-credit online workshops to earn a **Labor Leadership Skills Certificate** or combine both training options to accommodate your educational endeavors. These courses can also be customized and delivered live or virtually specifically for your organization.

Information about the Boot Camp

Each boot camp session will include four consecutive days with a different topic or skill set. You may take workshops individually (\$199 per day) or the full 4-day boot camp for \$597. Fee includes course materials, continental breakfast, and lunch. Those who are interested in registering into all four classes will obtain the discounted price of \$597. Boot Camp participants will receive the Cornell University ILR School Labor Leadership Skills certificate upon completion.

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Labor Leadership Skills Training Courses

Spring 2019

Course #	Course Title	Date
LB105	Labor Leadership Skills Certificate Boot Camp (Buffalo, NY)	May 8 – 11
Online Courses		
OLLB105	Labor Leadership Skills Certificate	Mar 5 – Jun 24
OLLB112	Steward Training Problem-Solving in the Workplace	Mar 5 – Mar 25
OLLB114	Negotiation Skills	Apr 2 – Apr 22
OLLB116	Costing Out a Contract	May 1 – May 21
OLLB118	Effective Communication	Jun 4 – Jun 24

REGISRATION FORM

Registrant Information

Name:		Title:
Organization/Union:		
Address:		E:Mail:
City:	State:	Zip Code:
Phone (Day):		Phone (Evening):

Labor Leadership Skills Training

2019				
✓	Course #	Course Title	Start Date	Price
Paid In Full				
<input type="checkbox"/>	OLLB105	Labor Leadershlp Skills Certificate <i>(all 4 classes)</i>	March 5	\$600.00

Á la Cart				
<input type="checkbox"/>	OLLB112	Steward Training Problem-Solving in the Workplace	Mar 5	\$199.00
<input type="checkbox"/>	OLLB112	Steward Training Problem-Solving in the Workplace	Sep 10	\$199.00
<input type="checkbox"/>	OLLB114	Negotiation Skills	Apr 2	\$199.00
<input type="checkbox"/>	OLLB114	Negotiation Skills	Oct 1	\$199.00
<input type="checkbox"/>	OLLB116	Costing Out a Contract	May 1	\$199.00
<input type="checkbox"/>	OLLB116	Costing Out a Contract	Nov 1	\$199.00
<input type="checkbox"/>	OLLB118	Effective Communication	June 4	\$199.00
<input type="checkbox"/>	OLLB118	Effective Communication	Dec 3	\$199.00

CALL or REGISTER ONLINE	BY MAIL	BY FAX
<p>Toll Free # (866) 470-1922</p> <p>Visit our website at: www.ilr.cornelle.edu/workerinstitute and use our secure server</p>	<p>Complete the registration form and Mail to: Cornell University ILR Attn: ILR Customer Service 16 East 34th Street, 4th Floor</p>	<p>Complete the registration form and FAX to: (212) 340-2890</p>

If you would like to obtain additional information and your organization is interested in scheduling a credit or non-credit on-site workshop(s), contact Arthur Wheaton, director of WNY Labor and Environmental Programs at: E: Mail – acw18@cornell.edu or by phone at (716) 852-1444 x 116.

PAYMENT METHOD

Late cancellations/transfers incur a 25% charge. No-shows and cancellations not in writing incur a 100% charge. Cancellations and transfers must be in writing and arrive at Cornell 5 business days before the workshop date to avoid a charge.

Signature of Registrant

Please check one of the below payment methods:

- ☐ CHECK ENCLOSED, payable to Cornell University ILR for \$ _____
- ☐ CREDIT CARD: ☐ AMEX ☐ Discover ☐ Master Card ☐ Visa
- Name on Card: _____

Card#:

Exp. Date:

CV Code:

Signature:

PAYMENT OF BILL AUTHORIZED BY:

Payment or payment guarantee (such as a Purchase Order) is expected at the time of registration. If a PO or other guarantee of payment will be submitted from your organization, your manager must sign the registration form taking responsibility of payment.

Name of Registrant’s Manager

Title of Registrant’s Manager

Signature and Telephone Number of Approving Manager

(The signing manager accepts the full terms of the cancellation policy above).

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