EMPLOYERS

Aetna, Inc. Air Products and Chemicals, Inc. Alcoa, Inc. ALDI AlphaSights Ltd. Amazon.com, Inc. American Federation of Teachers AFL-CIO (AFT) Arista Networks, Inc. Barclays Bessemer Trust Company, N.A. Blackstone Group L.P. (The) BlikBook Ltd. Bloomberg Sports LLC Bloomingdale's Borås Hockey Club Bridges to Community, Inc. Buck Consultants, LLC C&S Wholesale Grocers, Inc. Cabello Associates, Inc. Capital One CBRE, Inc. CFB Chapman and Cutler LLP **Cintas Corporation** CIT Group Inc. Citigroup Inc. Comedy Central/Viacom Inc. Compensation Advisory Partners LLC Cornerstone Research Corning Incorporated Cougar Town TV Show/Turner Broadcasting System, Inc. Creative Artists Agency (CAA) Deloitte Consulting LLP Deutsche Bank E.&J. Gallo Winery Ernst & Young LLP (EY) ESPN, Inc. FRHI Hotels & Resorts Foremost Gap Inc. (The) General Electric Goldman Sachs Google Inc. Green Bay Packers, Inc. Hamilton Lane Hearst Media Services IBM IMPAQ International, LLC Indus Valley Partners International Labour Organization JPMorgan Chase & Co. Kaye Scholer LLP

Laborers' International Union of North America (LiUNA) Lazard Freres & Co. LLC Lloyds Banking Group plc Locus Analytics Macy's, Inc. Manhattan Marketing Ensemble Manning & Napier McLagan MediaMath, Inc. MediaVest MicroStrategy Inc. Mindshare Moog Inc. Morgan Stanley Nassau County Democratic Committee National Labor Relations Board National Underground Railroad Freedom Center New York Center for Law and Justice New-York Historical Society New York Life Insurance Company Niagara Bottling, LLC Nomura Holdings, Inc. Northwestern University Oak Hill Advisors, L.P. Oracle Paul, Weiss, Rifkind, Wharton & Garrison LLP Pearl Meyer & Partners, LLC PepsiCo Pittsburgh Penguins LP PricewaterhouseCoopers LLP (PwC) Procter & Gamble (P & G) Proskauer LLP Sabin, Bermant & Gould LLP Saint-Gobain Corporation Saks Fifth Avenue, Inc. SanDisk Corporation Segal Company (The) Service Employees International Union (SEIU) Stanley Black & Decker, Inc. TATA Consultancy Services Teach for America The Goldstein Group **Towers Watson** Travelers Companies, Inc. (The) United Automobile Workers (UAW) UBS United Technologies Corporation Verizon Warner Bros. Entertainment Inc. Weatherby Consulting, LLC

SAMPLE JOB TITLES

HUMAN RESOURCES

Compensation Analyst

Executive Compensation

Performance & Rewards

Staff Consultant

Compensation & Benefits

Human Resources Analyst

Leadership Development

Program Participant

Rotational Associate

Management Analyst

Retention & Performance

Education Director

Talent Development

Consultant

LABOR RELATIONS

Specialist

Human Resources

Industrial Relations

Labor Relations

I ABOR

Representative

Administrator

People Operations

Political and Labor

CONSULTING

Consultant

Analyst Human Capital Analyst

BUSINESS **Business Analyst** Corporate Associate District Manager **Executive Excellence** Program Trainee Management Development Program Participant Project Manager

EDUCATION Teach for America Corps Member

FINANCIAL SERVICES

Capital Markets Analyst Equity Sales Analyst Financial Analyst Institutional Equity Analyst Investment Banking Analyst Sales and Trading Analyst

GOV'T/PUBLIC SERVICE/

NONPROFIT Army Officer Field Examiner International Volunteer Coordinator Philanthropy Officer Research Assistant Student Naval Aviator

LAW SCHOOLS ATTENDED

American University, Washington College of Law Brooklyn Law School Cornell Law School CUNY School of Law Harvard Law School New York University School of Law St. John's University School of Law The George Washington University Law School

University of Miami School of Law University of Pennsylvania Law School University of Virginia School of Law Vanderbilt Law School William and Mary, Marshall-Wythe School of Law Yeshiva University, Benjamin N. Cardozo School of Law

GRADUATE & PROFESSIONAL SCHOOLS ATTENDED

Carleton University (MA, International Affairs) Cornell University

- MILR, Master of Industrial and Labor Relations
- MS, Industrial and Labor Relations
- M.Eng., Computer Science
- London School of Economics and Political Science

(MSc, International Employment Relations and Human Resource Management) Tel Aviv University (International Master's in Security and Diplomacy)

- University College Dublin, Michael Smurfit School of Business
- (MSc, Human Resource Management)
- University of Hawaii, Shidler College of Business & William S. Richardson School of Law (JD/MBA Joint Degree Program)

Project Staff Organizer Research Associate Senior Organizing Fellow

LEGAL ASSISTANT/PARALEGAL Labor and Employment

Paralegal Litigation Project Assistant Paralegal

MANAGEMENT CONSULTING

Analyst HUMAN RESOURCES/CORPORATE Consultant Junior Consultant Research Analyst Strategy Consultant

Human Resources Generalist MARKETING/SALES

Application Account Representative Assistant Account Executive Client Services Analyst Corporate Associate Digital Account Manager Mobility Junior Associate

RESEARCH

Research Analyst Research Assistant

SPORTS/ENTERTAINMENT

Analyst Production Assistant Professional Athlete



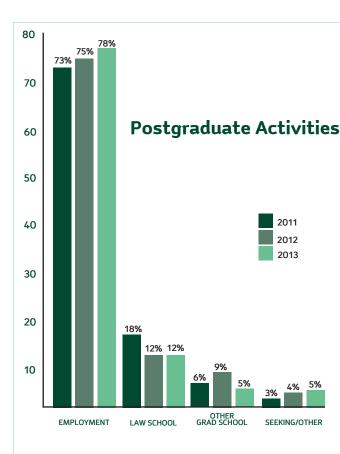
2013POSTGRADUATE REPORT OF **BACHELOR'S DEGREE RECIPIENTS**

Advancing



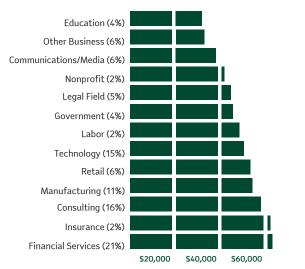
www.ilr.cornell.edu/careerservices

ILR Office of Career Services, 201 Ives Hall | Ithaca, NY 14853 | Ph. 607.255.7816 | Fax 607.255.2358



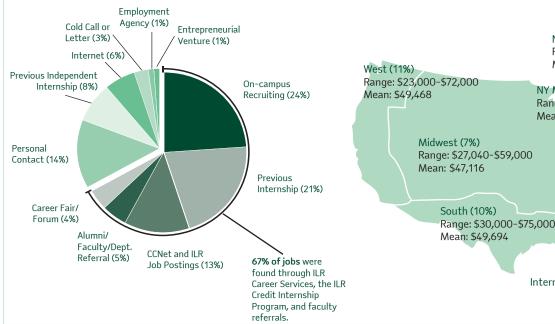
Bachelor's Degree Recipients The 209 respondents represent 86% of the Class of 2013.

Mean Graduate Salaries by Sector



Career Fields Sports/Entertainment (4%) Labor (2%) Legal Assistant/ \$36,377 Research (1%) Paralegal (4%) \$37,667 Education (4%) Human Resources/ \$39,291 Corporate Labor Gov't/Public Service/ Relations (34%) \$41,500 Nonprofit (6%) \$45,500 \$45,748 Management Consulting (6%) \$47,300 \$50,420 Marketing/ \$54,722 Sales (8%) \$55,519 **Financial Services** \$59,958 (12%)Business (9%) \$60,500 Human Resources \$60,769 Consulting (10%)

How Graduates Found Their Jobs



Geographic Location of Graduates

Northeast (10%)

Mean: \$49,905

Range: \$24,960-\$74,000 Mean: \$56,378

NY Metro (44%)

International (7%)

Range: \$29,120-\$67,000

Mid Atlantic (11%)

Mean: \$54,031

Range: \$40,000-\$72,500

Starting Salaries Accepted by **Bachelor's Degree Graduates**

CLASS OF	MEAN	MEDIAN	RANGE
2013	\$53,243	\$55,000	\$23,000-\$75,000
2012	\$52,365	\$55,000	\$18,000-\$80,000
2011	\$51,648	\$53,000	\$19,240-\$70,000

Class of 2013 Sign-On Bonuses

