

## EMPLOYERS

Accenture  
Access USA Lawyer  
Achievement First Public Charter School  
ALDI Inc.  
AllianceBernstein L.P.  
Amazon.com  
American Express  
AmeriCorps  
Ampush Media, Inc.  
Apex Systems LLC  
Axiom  
Bank of America Merrill Lynch  
Barclays  
Belmont Village Senior Living  
BerlinRosen  
Bloomberg L.P.  
Blue Apron, LLC  
Boeing  
Booz Allen Hamilton Inc.  
Bristol-Myers Squibb  
Brooklyn Defender Services  
BuzzFeed  
C&S Wholesale Grocers, Inc.  
Cadwalader, Wickersham, & Taft LLP  
Capital One  
CEB  
Cisco Systems, Inc.  
Citi  
Club Roots  
Comcast Corporation (NBCUniversal)  
Compensation Advisory Partners, LLC  
Cornell University  
Creative Artists Agency (CAA)  
Credit Suisse  
Cru (Campus Crusade for Christ)  
Darktrace  
Deborah Ross Campaign for U.S. Senate  
Deloitte Consulting  
Denver Public Schools  
Deutsche Bank  
DREAM  
Economic Policy Institute  
Epic Systems Corporation  
Everplans  
EY (Ernst & Young LLP)  
Facebook  
Fancy.com  
Fantex, Inc.  
Fitch Ratings, Ltd.  
FSA Store Inc.  
Gap Inc.  
General Electric  
Goldman Sachs  
Google Inc.  
Guggenheim Partners, LLC  
Hays Specialist Recruitment  
Hudson's Bay Company (HBC)  
IBM  
International Institute of New England  
JBG Companies (The)  
Jet.com, Inc.  
JobSpring Partners  
JPMorgan Chase & Co.  
KIPP Chicago  
Kirkland & Ellis LLP  
KPMG LLP  
Legal Aid Society  
Lloyds Banking Group  
M&T Bank  
M20  
Macy's, Inc.  
Maguire Associates, Inc.  
Mastercard  
Maximus  
McKinsey & Company  
McMaster-Carr Supply Company  
Mercer|CPSG Partners, Inc.  
Mercer LLC  
Metropolitan Life Insurance Company  
Microsoft  
MightyHive  
Mizuho Bank, Ltd.  
Morgan Stanley  
National Basketball Association  
National Public Media  
Neighborhood Legal Services  
New World Group  
Nielsen Company (The)  
Oracle  
Outten & Golden LLP  
Parthenon-EY  
Paul Hastings LLP  
Paul, Weiss, Rifkind, Wharton & Garrison LLP  
Paychex, Inc.  
Peace Corps  
PepsiCo  
Pittleman & Associates, Inc.  
PNC Financial Services Group  
PwC  
Procter & Gamble  
Proskauer Rose LLP  
RBC Capital Markets  
Rialto Capital Management LLC  
Rosin & Associates, Inc.  
Saint-Gobain Corporation  
Seyfarth Shaw LLP  
Shell  
Shepherd, Finkelman, Miller & Shah, LLP  
Sikorsky (Lockheed Martin)  
Simone Development Companies  
SintecMedia  
Squaw Valley Academy  
Stripes Group  
Stu Loeser & Co.  
Summit Food Coalition  
Synchrony Financial  
Teach For America  
Textron Inc.  
Toshiba Business Solutions  
Travelers Companies, Inc. (The)  
Unilever  
UNITE HERE Local 25  
United States Air Force  
Vengo, Inc.  
Vestorly  
Viacom Inc.  
Virginia & Ambinder, LLP  
Willis Towers Watson  
Willkie Farr and Gallagher LLP

## SAMPLE JOB TITLES

**BUSINESS**  
Business Analyst  
Operations Analyst  
Project Manager

**BUSINESS DEVELOPMENT/SALES**  
Business Development Associate  
Sales Development Associate

**EDUCATION**  
Literacy Specialist  
Teaching Fellow

**ENTREPRENEURIAL VENTURE**  
Executive Director

**FINANCIAL SERVICES**  
Compliance Analyst  
Investment Banking Analyst  
Model Risk Associate

**Gov't/PUBLIC SERVICE**  
Campaign Assistant  
Second Lieutenant, USAF

**HR CONSULTING**  
Human Capital Consultant  
People Advisory Services Consultant  
Workday Analyst

**HUMAN RESOURCES**  
Compensation and Benefits Analyst  
HR Leadership Development  
Program Participant  
People Operations  
Rotational Associate

**LABOR**  
Union Organizer

**LABOR RELATIONS**  
Industrial Relations Analyst  
Labor Relations Coordinator

**LEGAL ASSISTANT/PARALEGAL**  
Corporate Paralegal  
Litigation Paralegal

**MANAGEMENT CONSULTING**  
Consultant  
Strategy Analyst  
Strategy and Operations Business Analyst

**MARKETING/PR**  
Internal Analytics Consultant  
Media Strategist

**NONPROFIT**  
AmeriCorps Volunteer  
Campus Ministry Intern  
Career Pathways Specialist

**OTHER**  
Major Gift Associate

**RESEARCH**  
National Public Affairs Intern, Labor & Economy  
Policy Inventory Researcher  
Research Assistant

**SPORTS/ENTERTAINMENT**  
Production Assistant

## LAW SCHOOLS ATTENDED

Boston University School of Law  
Columbia Law School  
Cornell Law School  
Fordham University School of Law  
George Washington University  
Georgetown University Law Center  
Harvard Law School  
New York University School of Law  
Northwestern University Pritzker School of Law  
Texas Tech University School of Law  
UC Berkeley School of Law  
University of Pennsylvania Law School  
University of Virginia School of Law  
Washington University School of Law in St. Louis  
Yale Law School  
Yeshiva University, Benjamin N. Cardozo School of Law

## GRADUATE & PROFESSIONAL SCHOOLS ATTENDED

Cornell University

- JD/MBA, Cornell Law and Johnson
- MILR
- MPA, Cornell Institute for Public Affairs
- MPS, Applied Economics and Management, Dyson School
- MPS, Information Science
- MS, Industrial and Labor Relations

Duke University, Sanford School of Public Policy (MPP, Public Policy)  
Harvard Divinity School (MTS, Theological Studies)  
Harvard Graduate School of Education (EdM, Education Policy and Management)  
National Chengchi University (MSc, International Master's Program in International Studies)  
New York University (MS, Economics)  
Tsinghua University (MS, Economics), Schwarzman Scholars Program  
University of Pennsylvania Graduate School of Education

- MSEd, Education Policy
- MSEd, International Education Development

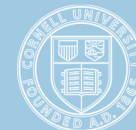
ILR School



# 2016

## POSTGRADUATE REPORT OF BACHELOR'S DEGREE RECIPIENTS

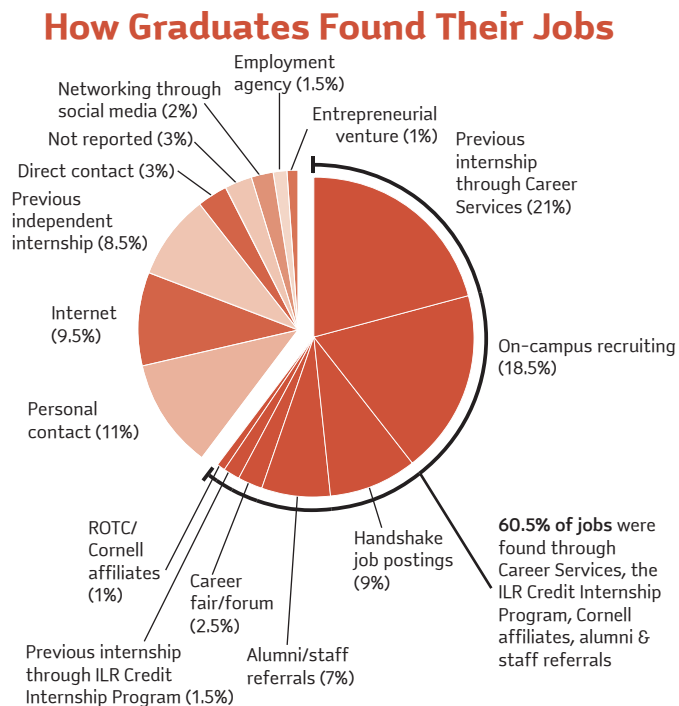
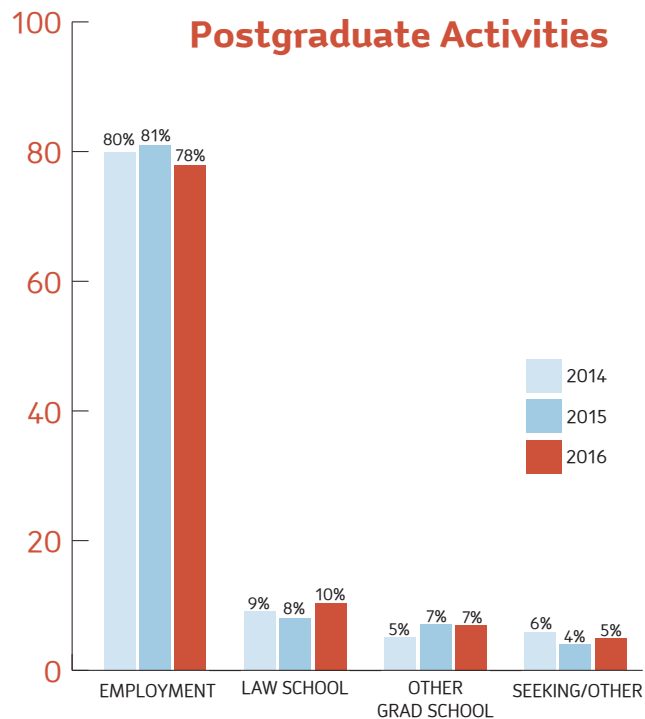
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Cornell University

[www.ilr.cornell.edu/career-path](http://www.ilr.cornell.edu/career-path)

ILR Office of Career Services, 201 Ives Hall | Ithaca, NY 14853 | 607.255.7816



## Bachelor's Degree Recipients

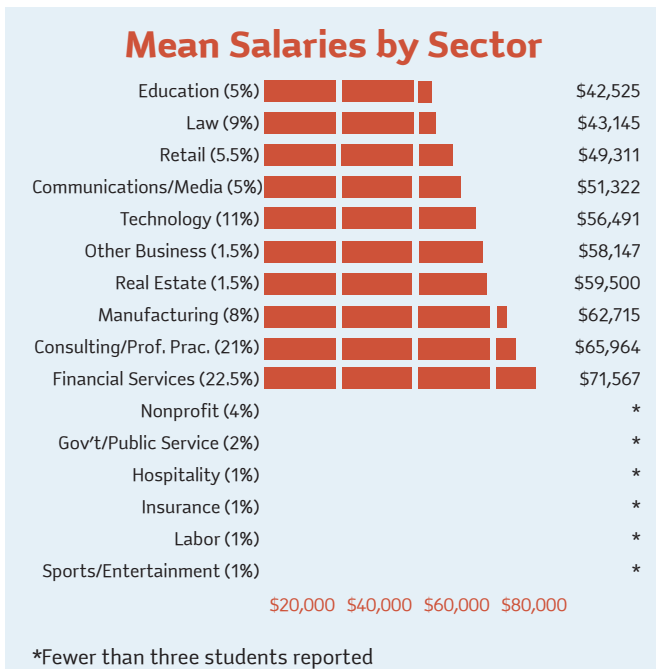
The 258 respondents represent 90% of the Class of 2016.

### Starting Salaries

CLASS OF	MEAN	MEDIAN	RANGE
2016	\$59,573	\$60,000	\$20,800 - \$90,000
2015	\$58,297	\$60,000	\$18,000 - \$85,000
2014	\$56,117	\$59,120	\$20,800 - \$85,000

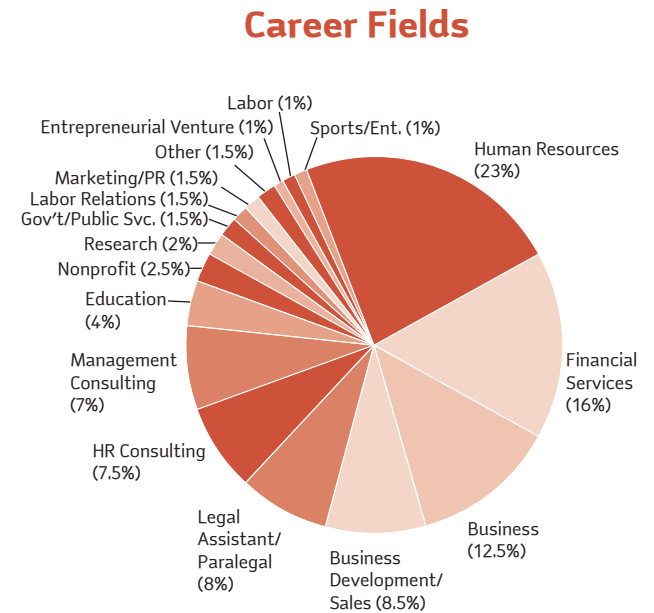
### Class of 2016 Sign-On Bonuses

MEAN	MEDIAN	% REPORTING RECEIVED
\$6,862	\$6,000	42%



### Geographic Location of Graduates

Mid Atlantic	9%
Midwest	5.5%
NY Metro	53%
Non-Metro NYS	6%
Northeast	7.5%
South	6.5%
West	9%
International	3.5%



### Mean Salaries By Career Fields

CAREER FIELD	MEAN
Education	\$40,833
Legal Assistant/Paralegal	\$44,581
Business Development/Sales	\$49,931
Marketing/PR	\$54,833
Human Resources	\$59,717
Business	\$59,804
Labor Relations	\$60,413
HR Consulting	\$66,929
Management Consulting	\$73,409
Financial Services	\$74,403
Entrepreneurial Venture	*
Gov't/Public Service	*
Labor	*
Nonprofit	*
Other	*
Research	*
Sports/Entertainment	*

\*Fewer than three students reported