

EMPLOYERS

Accenture
Access USA Lawyer
Achievement First Public Charter School
ALDI Inc.
AllianceBernstein L.P.
Amazon.com
American Express
AmeriCorps
Ampush Media, Inc.
Apex Systems LLC
Axiom
Bank of America Merrill Lynch
Barclays
Belmont Village Senior Living
BerlinRosen
Bloomberg L.P.
Blue Apron, LLC
Boeing
Booz Allen Hamilton Inc.
Bristol-Myers Squibb
Brooklyn Defender Services
BuzzFeed
C&S Wholesale Grocers, Inc.
Cadwalader, Wickersham, & Taft LLP
Capital One
CEB
Cisco Systems, Inc.
Citi
Club Roots
Comcast Corporation (NBCUniversal)
Compensation Advisory Partners, LLC
Cornell University
Creative Artists Agency (CAA)
Credit Suisse
Cru (Campus Crusade for Christ)
Darktrace
Deborah Ross Campaign for U.S. Senate
Deloitte Consulting
Denver Public Schools
Deutsche Bank
DREAM
Economic Policy Institute
Epic Systems Corporation
Everplans
EY (Ernst & Young LLP)
Facebook
Fancy.com
Fantex, Inc.
Fitch Ratings, Ltd.
FSA Store Inc.
Gap Inc.
General Electric
Goldman Sachs
Google Inc.
Guggenheim Partners, LLC
Hays Specialist Recruitment
Hudson's Bay Company (HBC)
IBM
International Institute of New England
JBG Companies (The)
Jet.com, Inc.
JobSpring Partners
JPMorgan Chase & Co.
KIPP Chicago
Kirkland & Ellis LLP
KPMG LLP
Legal Aid Society
Lloyds Banking Group
M&T Bank
M2O
Macy's, Inc.
Maguire Associates, Inc.
Mastercard
Maximus
McKinsey & Company
McMaster-Carr Supply Company
Mercer|CPSSG Partners, Inc.
Mercer LLC
Metropolitan Life Insurance Company
Microsoft
MightyHive
Mizuho Bank, Ltd.
Morgan Stanley
National Basketball Association
National Public Media
Neighborhood Legal Services
New World Group
Nielsen Company (The)
Oracle
Outten & Golden LLP
Parthenon-EY
Paul Hastings LLP
Paul, Weiss, Rifkind, Wharton & Garrison LLP
Paychex, Inc.
Peace Corps
PepsiCo
Pittleman & Associates, Inc.
PNC Financial Services Group
PwC
Procter & Gamble
Proskauer Rose LLP
RBC Capital Markets
Rialto Capital Management LLC
Rosin & Associates, Inc.
Saint-Gobain Corporation
Seyfarth Shaw LLP
Shell
Shepherd, Finkelman, Miller & Shah, LLP
Sikorsky (Lockheed Martin)
Simone Development Companies
SintecMedia
Squaw Valley Academy
Stripes Group
Stu Loeser & Co.
Summit Food Coalition
Synchrony Financial
Teach For America
Textron Inc.
Toshiba Business Solutions
Travelers Companies, Inc. (The)
Unilever
UNITE HERE Local 25
United States Air Force
Vengo, Inc.
Vestorly
Viacom Inc.
Virginia & Ambinder, LLP
Willis Towers Watson
Willkie Farr and Gallagher LLP

SAMPLE JOB TITLES

BUSINESS
Business Analyst
Operations Analyst
Project Manager

BUSINESS DEVELOPMENT/ SALES
Business Development Associate
Sales Development Associate

EDUCATION
Literacy Specialist
Teaching Fellow

ENTREPRENEURIAL VENTURE
Executive Director

FINANCIAL SERVICES
Compliance Analyst
Investment Banking Analyst
Model Risk Associate

Gov't/PUBLIC SERVICE
Campaign Assistant
Second Lieutenant, USAF

HR CONSULTING
Human Capital Consultant
People Advisory Services Consultant
Workday Analyst

HUMAN RESOURCES
Compensation and Benefits Analyst
HR Leadership Development Program Participant
People Operations Rotational Associate

LABOR
Union Organizer

LABOR RELATIONS
Industrial Relations Analyst
Labor Relations Coordinator

LEGAL ASSISTANT/ PARALEGAL
Corporate Paralegal
Litigation Paralegal

MANAGEMENT CONSULTING
Consultant
Strategy Analyst
Strategy and Operations Business Analyst

MARKETING/PR
Internal Analytics Consultant
Media Strategist

NONPROFIT
AmeriCorps Volunteer
Campus Ministry Intern
Career Pathways Specialist

OTHER
Major Gift Associate

RESEARCH
National Public Affairs Intern, Labor & Economy
Policy Inventory Researcher
Research Assistant

SPORTS/ENTERTAINMENT
Production Assistant

LAW SCHOOLS ATTENDED

Boston University School of Law
Columbia Law School
Cornell Law School
Fordham University School of Law
George Washington University Law School
Georgetown University Law Center
Harvard Law School
New York University School of Law
Northwestern University Pritzker School of Law
Texas Tech University School of Law
UC Berkeley School of Law
University of Pennsylvania Law School
University of Virginia School of Law
Washington University School of Law in St. Louis
Yale Law School
Yeshiva University, Benjamin N. Cardozo School of Law

GRADUATE & PROFESSIONAL SCHOOLS ATTENDED

Cornell University

- JD/MBA, Cornell Law and Johnson
- MILR
- MPA, Cornell Institute for Public Affairs
- MPS, Applied Economics and Management, Dyson School
- MPS, Information Science
- MS, Industrial and Labor Relations

Duke University, Sanford School of Public Policy (MPP, Public Policy)
Harvard Divinity School (MTS, Theological Studies)
Harvard Graduate School of Education (EdM, Education Policy and Management)
National Chengchi University (MSc, International Master's Program in International Studies)
New York University (MS, Economics)
Tsinghua University (MS, Economics), Schwarzman Scholars Program
University of Pennsylvania Graduate School of Education

- MEd, Education Policy
- MEd, International Education Development

ILR School

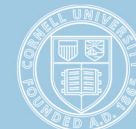


2016

POSTGRADUATE REPORT OF BACHELOR'S DEGREE RECIPIENTS

Advancing
THE WORLD OF
work

www.ilr.cornell.edu/career-path

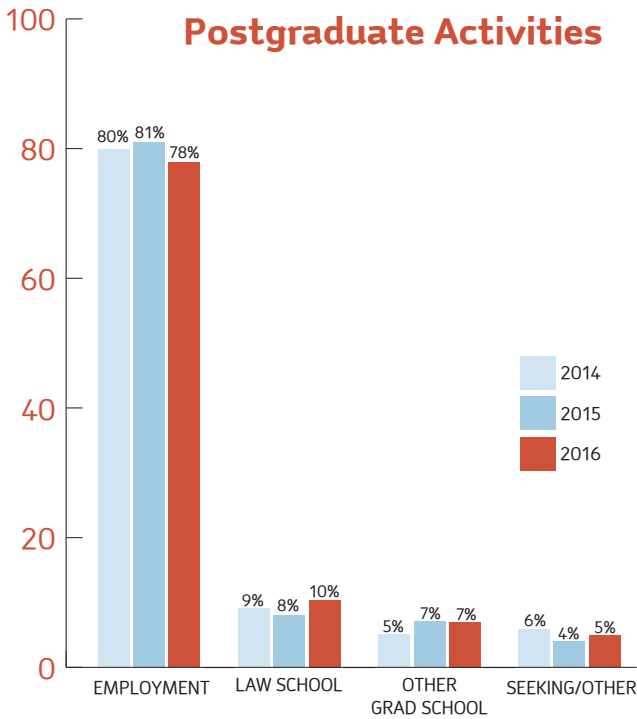


Cornell University

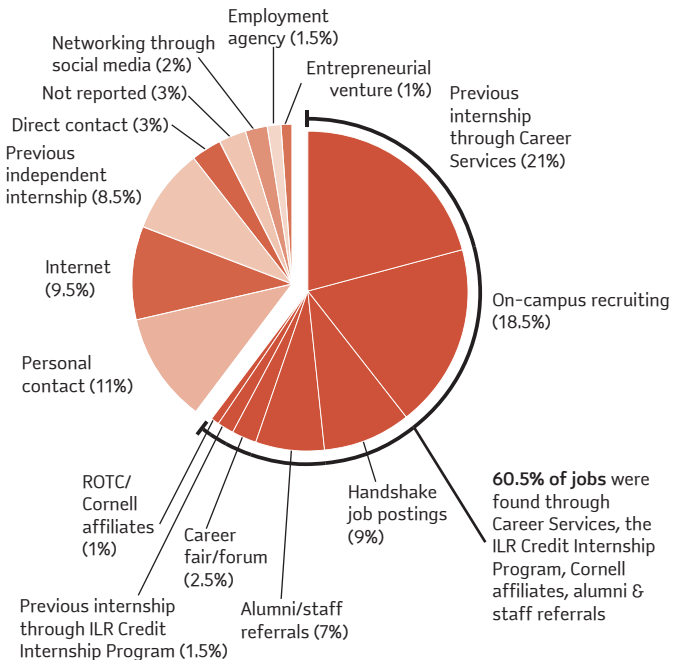
Bachelor's Degree Recipients

The 258 respondents represent 90% of the Class of 2016.

Postgraduate Activities



How Graduates Found Their Jobs



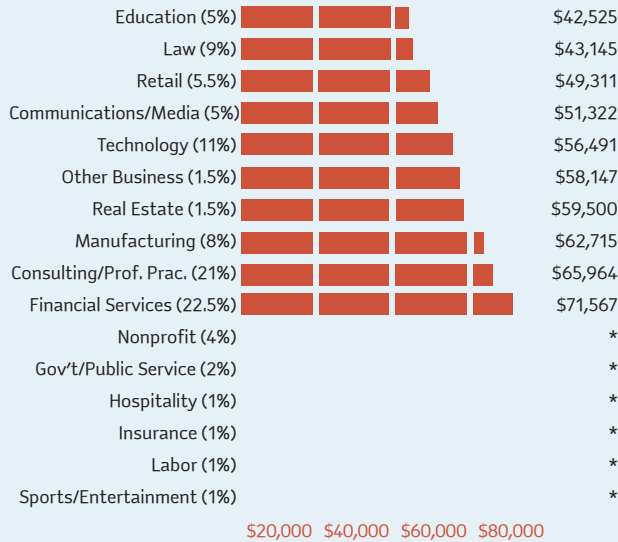
Starting Salaries

CLASS OF	MEAN	MEDIAN	RANGE
2016	\$59,573	\$60,000	\$20,800 - \$90,000
2015	\$58,297	\$60,000	\$18,000 - \$85,000
2014	\$56,117	\$59,120	\$20,800 - \$85,000

Class of 2016 Sign-On Bonuses

MEAN	MEDIAN	% REPORTING RECEIVED
\$6,862	\$6,000	42%

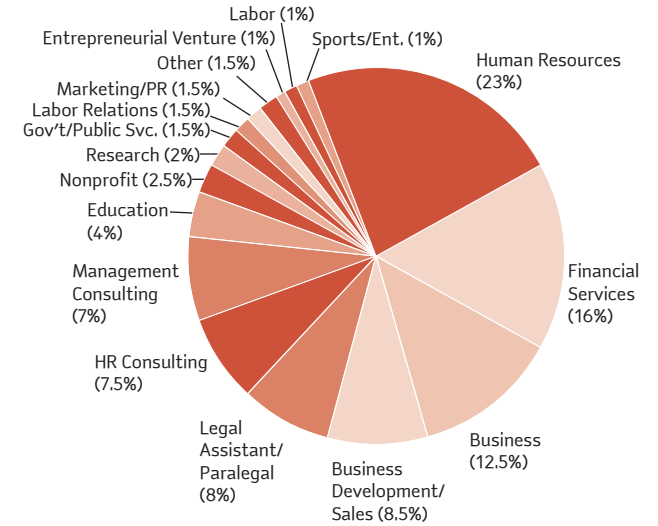
Mean Salaries by Sector



Geographic Location of Graduates

Mid Atlantic	9%
Midwest	5.5%
NY Metro	53%
Non-Metro NYS	6%
Northeast	7.5%
South	6.5%
West	9%
International	3.5%

Career Fields



Mean Salaries By Career Fields

CAREER FIELD	MEAN
Education	\$40,833
Legal Assistant/Paralegal	\$44,581
Business Development/Sales	\$49,931
Marketing/PR	\$54,833
Human Resources	\$59,717
Business	\$59,804
Labor Relations	\$60,413
HR Consulting	\$66,929
Management Consulting	\$73,409
Financial Services	\$74,403
Entrepreneurial Venture	*
Gov't/Public Service	*
Labor	*
Nonprofit	*
Other	*
Research	*
Sports/Entertainment	*

*Fewer than three students reported